



### **DRY CARGO – Roger Holt, Secretary General, INTERCARGO**

Roger began his career as a deck officer with P&O in 1964. He came ashore and in 1971 graduated from Southampton University with a BSc in Nautical Science. He spent nine years on the chartering and commercial side of P&O's Bulk Shipping Division and then five years operating as a dry cargo broker on the Baltic Exchange before becoming Chartering Manager of Mundogas in London. He went on to be Managing Director of Universal Bulk Carriers and finally Managing Director of UB Shipping, before joining INTERCARGO nearly 7 years ago.

Fifty percent more bulk carriers than oil tankers worldwide. Number of bulk carrier losses at sea has improved from 2000 onwards.

INTERCARGO Direction paper – involve stakeholders, class, owners, P and I clubs, insurers.

#### **Where we are...**

Recognition that those who declare for quality must embrace the regulatory regime and prove commitment. Stakeholder dialogue and self-improvement.

#### **Where we want to be...**

Working together with the Asian emergent shipping nations, and to improve communication of regulatory norms. Improve the industry average in psc deficiencies and detentions. Work with stakeholders. On time dialogue with maritime nations. Greater transparency of bulk carrier performance.

#### **COMMITMENTS:**

- greater transparency as a means of even better identifying where we are and where we want to be
- ensuring that INTERCARGO detentions head towards zero and that its market share increases
- carry the Poseidon Challenge message to others
- reduce bulk carrier collisions and groundings