



AGENTS - Philip Wood, President, Federation of National Associations of Shipbrokers & Agents (FONASBA)

Philip was at sea with Blue Funnel Line for 13 years before coming ashore to take a nautical degree. He has been on the Baltic Exchange since 1974 as an owner's broker, charterer's agent and competitive broker. He has worked for Trade & Transport since 1981, first as Chartering Manager, then as a Director since 1984. He was Chairman of the Institute of Chartered Shipbrokers' Education Committee for ten years and Chairman of the Institute of Chartered Shipbrokers from 1999-2001.

Philip has for many years taken an active role in delivering education to the shore based shipping industry. He has been President of FONASBA since 2004.

Where do the agents and brokers fit in to striving for the three zeros?

FONASBA's four Ps:

- provision of advance information – an aware owner is a prepared owner
- preliminary port planning
- pre-emptive preventative action
- prompt positive reaction

A close professional working relationship between an established agent and a committed owner, developed through mutually supportive cooperation over many years, is a factor in enabling the tanker industry to achieve the three zeros. Trust is vitally important between ships agent and his principal - a major factor in enabling tanker industry to achieve its three zeros.

Reception facilities are a major issue for tanker owners – there is no central information resource available. Lack of such information can lead to the illegal dumping of slops at sea.

COMMITMENTS:

FONASBA survey to members – cooperating with INTERTANKO and port organisations.

We will survey all our members so we can tell you which ports have slop facilities and good waste reception facilities – providing a good database.